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Make Your Restaurant a Great Place to Work

OFFER PROFESSIONAL DEVELOPMENT AT ALL LEVELS

Most employees receive foundational on-the-job training, though employees do wish they received more career advancement training. Opportunities for professional development are critical to employee satisfaction and, subsequently, lower turnover rates.

CREATE A GROWTH PATH FOR YOUR EMPLOYEES

A big contributor to restaurant turnover is having overqualified employees who feel they are stuck in entry-level positions. It's crucial to think of all new hires and existing employees as potential managers and operators, making proper training a vital strategy for long-term growth and retention. Make the paths to higher level jobs at your restaurant clear and attainable.

CHANGE YOUR MANAGEMENT STYLE

A simple strategy for retaining talent is considering your approach to managing staff. Open communication and transparency will strengthen the relationship between the owner and staff. Try involving your employees in the high-level decisions that will affect their everyday routine, for example. This will help foster a culture of trust and empower everyone involved.

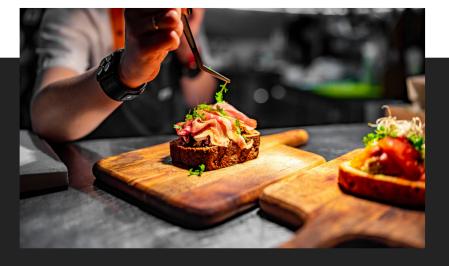
TOP REASONS
RESTAURANT
EMPLOYEES LEAVE A
RESTAURANT JOB

24% Wasn't paid enough

Life circumstances outside the restaurant

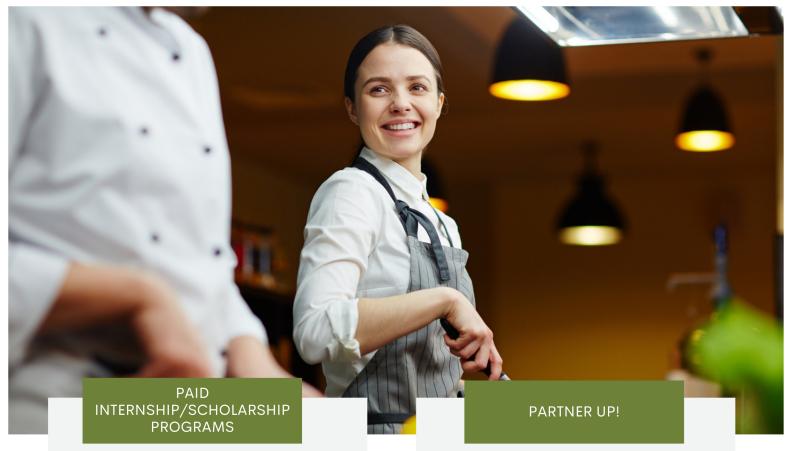
Didn't have good relationship with manager

No opportunities for growth



LATE-NIGHT COOKING CLASSES

At Chicago's upscale Blackbird, Chef Ryan Pfeiffer hosts late-night cooking classes in his kitchen after hours for his chefs and others from nearby restaurants. Previous "After School Demos" have taught chefs how to break down a whole pig, Japanese fish-slaughtering and how to prepare a French galantine.

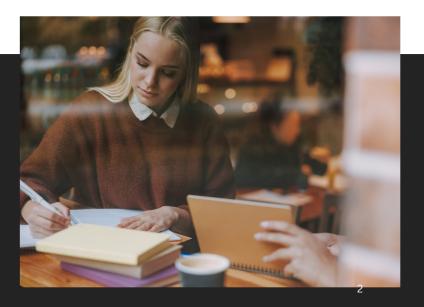


Fast casuals such as Honeygrow, Hopdoddy Burger Bar, and Tender Greens are looking to use education as a tool, not only to help existing employees grow and become better workers, but also as an enticement for others, especially younger generations, to join and remain with their teams.

Tender Greens has developed an educational initiative dubbed the Sustainable Life Program.a six-month paid internship offered to emancipated foster youth interested in the culinary arts.

Reach out to your community for support.

Build relationships with local
organizations, high schools, college fairs
and after-school programs to offer free
training or skill-building workshops to
people in exchange for a term of
employment. Becoming a pillar of the
community sets the foundation for
harmonious partnerships where the
restaurant will get staff, and the
employees will receive a valuable skill set
as they enter the labor market.



HOMEWORK HOUR.

Imagine getting paid to do homework!?! A well-established restaurant contacted the Guidance Department of their local School District. An idea was proposed where the students that had an interest in working at the Restaurant could get dropped off right after school, clock in and do their homework for an hour while getting paid.

Strategic Recruiting

CREATE A STAFF REFERRAL PROGRAM

If you already have some great employees, odds are they know other restaurant workers who are also great at what they do. Enlist their help in the hiring process by implementing an employee referral program. Offer a bonus to any staff member who refers someone you end up hiring. They'll help spread the word about your job openings.

UTILIZE SOCIAL MEDIA MARKETING

The younger generations react to short, personalized videos on social media platforms, like Facebook, Instagram, Twitter, LinkedIn, TikTok, and YouTube. Create a video showcasing your brand, company culture, work environment, and employee benefits.

TRANSFORM YOUR JOB DESCRIPTIONS

Ensure that the job requirements clearly outline each position's requirements, duties, and expectations. This will help you attract suitable candidates and make onboarding easier. Tell job seekers who you are, what you do, and why you do it—don't be afraid to get to the heart and soul of your business.

Throw a Hiring Party

Hold hiring parties that offer free food in a festive atmosphere with on-site applications and on-the-spot interviews. Some sites report receiving twice the number of applications needed to fill open positions.





WHERE TO POST YOUR JOB LISTING

- Career Builder
- Craigslist
- Culintro
- Facebook
- Indeed
- Good Food Jobs

- Jobs on the Menu
- LinkedIn
- Monster
- Poached
- Snagajob
- Culinary Agents

leveraging technology

While the restaurant industry finds its footing, technology can help ease some of the challenges that stem from the ongoing labor shortage. Here's how to make the most of tech tools to streamline your workflow and take some of the pressure of the staff you do have.

plato

Introducing a new way to integrate robotics into the hospitality industry. Plato multiplies your workforce and amplifies your service environment to create a memorable guest experience.

A Service Robot Made for <u>everyday tasks</u>

HELPING STAFF

Plato helps staff by delivering food and drinks directly to guests via voice command or tablet.



REDUCE RISK

With 25,000 slip and fall accidents every day in the US, Plato creates a safer work environment by alleviating workload for staff and reducing risk for work related injuries.



IMPROVE SERVICE

Outpace the competition and drive sales by allowing staff to spend more time with guests, increasing table turnover rate and "wow" factor of Plato.









Pay your compliments, to the chef.

The first platform that connects "back of house" staff with their patrons, allowing diners to send some love to everyone that made it happen, from the head chef to the dishwasher.

We help you and your staff get paid.

We provide everything you need to start receiving tips from customers and getting your staff paid!

Onboard

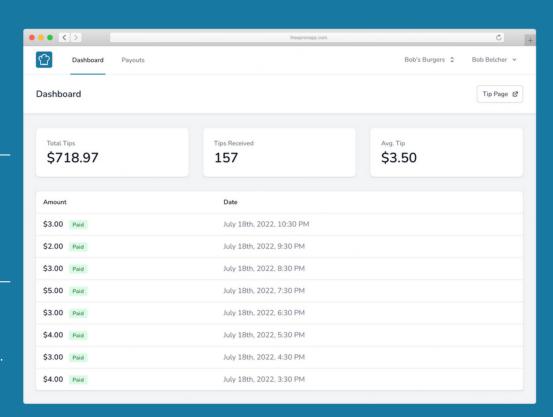
Create a team, then invite and manage your staff members.

Collect

Display our QR code to patrons and watch as the tips roll in!

Payout

Determine who gets what and send the tips their way.





BREAKFAST TIME

FULLY COOKED BACON

008518 BACON PRE COOKED EXTRA THICK 873009 BACON PRE COOKED 300CT 400300 BACON TOPPING 1/2" FC

2/150 CT 2/1.5 LB 2/5 LB DAILYS PACKER HORMEL

FULLY COOKED SAUSAGE

416657 SAUSAGE LINK CHICKEN FC 1.4 OZ 871014 SAUSAGE PATTY 20Z FC 871005 SAUSAGE PORK LINK FC SKNLS

SAUSAGE SWEET LINK FC

1/10 LB JONES 1/10 LB FARMLAND

1/10 LB FARMLAND 1/10 LB BUONA VITA

POTATOES

231291

831201 HASH BROWN PATTIES OVENABLE 240/2.12 OZ CAVENDISH 833003 HOME FRIES SLICE 3/16 6/5 LB SIMPLOT 833051 POTATO DICED SEASONED 6/5 LB CAVENDISH 700404 POTATO PANCAKE OLD EURO 6/5 LB SIMPLOT 700283 POTATO TOTS (NUGGETS) GOLDEN 6/5 LB CAVENDISH

EGGS & OMELETTES

NEWBURG 055001 EGG HARD COOKED 2/10 LB 051912 EGG HARD COOKED PEELED 12/12 CT **PAPETTI** 410021 **EGG PATTY SCRAMBLED ROUND** 120/1.5 OZ **PAPETTI** 120/2 OZ **JUST EGG** 893042 EGG PATTY VEGAN 054001 EGG SCRAMBLED COOKED 8/2.5 LB **EGG LOW** 6/5 LB **PAPETTI** 171232 EGG SCRAMBLED MIX CN 72/3.5 OZ **PAPETTI** 171205 **OMELETTE CHEESE** JUNO CHEF 60/3 OZ 171201 **OMELETTE HALF MOON WESTERN OMELETTE PLAIN 5.5** 84/3 OZ **PAPETTI** 171211

HEAT & SERVE



BELGIAN WAFFLE SQUARE KRUSTEAZ, 72/2.4 OZ # 931450



WAFFLE HOMESTYLE ROUND EGGO, 144/1.23 OZ # 123077



PANCAKES GTF VANS, 12/8 CT # 939604



BUTTERMILK PANCAKES EGGO, 144/1.36 OZ # 123078



BELGIAN WAFFLE STICKS WGR KRUSTEAZ, 216/.78 OZ # 931468



FRENCH TOAST STICKS PAPETTI, 100/2.6 OZ # 520101



FRENCH TOAST WGR STICKS RICH'S, 12/2 LB # 931456



FRENCH TOAST WGR STICKS BAKE CRAFTERS, 2/5 LB # 926056



FRENCH TOAST CINNAMON SWIRL PAPETTI, 100/2.5 OZ # 520100



DUTCH WAFFLE WHOLE GRAIN J&J, 1/48 CT # 931471



BUTTERMILK BISCUIT BAKED, EASY SPLIT PILLSBURY, 120/2.25 OZ # 041026



BISCUIT SANDWICH SAUSAGE, EGG & CHEESE JIMMY DEAN, 12/4.9 OZ # 231303

PASTRIES & MUFFINS

THAW & SERVE

ITEM#
914617
921012
922399
915165
928820
928819
921161
120908
120907
120901

DESCRIPTION CROISSANT LG BAKED BUTTER CINNAMON ROLLS THAW/SERVE DANISH ASST IW 3OZ T&S DANISH MINI SQUARE ASSORT MUFFIN MINI .9OZ BLUEBERRY T&S MUFFIN MINI .9OZ CHOC CHUNK MUFFIN WGR CRAN APPLE YOGURT SCONE BLUEBERRY PAN & BAKE SCONE CINNAMON CHIP P&B SCONE CRANBERRY ORANGE P&B

PACK SIZE
48/3 OZ
24/6 OZ
24/3 OZ
120/1.6 OZ
108/.9 OZ
108/.9 OZ
12/5.8 OZ
80/4 OZ
80/4 OZ
80/4 OZ

BRAND
PILLSBURY
DAVIDS
CHEF PIERRE
DIMITRIA
CHEF PIERRE
CHEF PIERRE
MORRISON
DAVIDS
DAVIDS
DAVIDS











DOUBLE CHOCOLATE CHIP MUFFIN ITEM #921105 12/6 OZ

CHOCOLATE CHIP BAKED MUFFIN ITEM #921135 12/6 OZ

BANANA NUT MUFFIN ITEM #921137 12/6 OZ

CORN MUFFIN ITEM #921134 12/6 OZ

FRENCH TOAST MUFFIN ITEM #995488 12/6 OZ

RED VELVET YOGURT MUFFIN ITEM #995489 12/6 OZ

BATTERS & DOUGHS

ITEM#	DESCRIPTION	PACK SIZE	BRAND
995435	MUFFIN BATTER APPLE CINN BURST	2 / 8 LB	BAKE N JOY
921116	MUFFIN BATTER BANANA NUT	2 / 8 LB	DAVIDS
995444	MUFFIN BATTER BLUEBERRY	2 / 8 LB	DAVIDS
995447	MUFFIN BATTER CHOC CHIP	2 / 8 LB	DAVIDS
995428	MUFFIN BATTER CINN COFFEE CAKE	2 / 8 LB	BAKE N JOY
995446	MUFFIN BATTER CORN	2 / 8 LB	DAVIDS
995403	MUFFIN BATTER CRAN ORANGE NUT	2 / 8 LB	BAKE N JOY
921128	MUFFIN BATTER DBL CHOC CHIP	2 / 8 LB	DAVIDS
995463	MUFFIN BATTER FRENCH TOAST	2 / 8 LB	DAVIDS
995448	MUFFIN BATTER HEALTHY HARVEST	2 / 8 LB	DAVIDS
995408	MUFFIN BATTER LEMON FLAVORED	2 / 8 LB	BAKE N JOY
120869	MUFFIN BATTER LEMON POPPY	2 / 8 LB	DAVIDS
995425	MUFFIN BATTER PISTACHIO FLAV	2 / 8 LB	BAKE N JOY
995449	MUFFIN BATTER RAISIN BRAN	2 / 8 LB	DAVIDS
921215	MUFFIN BATTER RED VELVET	2 / 8 LB	DAVIDS
915358	CINNAMON DOUGH ROLL	100/3 OZ	PILLSBURY
700485	CROISSANT DOUGH LARGE BUTTER CURVED	80/4 OZ	DAVIDS
041035	DANISH DOUGH SLAB	2/15 LB	PILLSBURY
120904	SCONE DOUGH ASST CINN/BLUE/RAISN	80/4 OZ	DAVIDS
120908	SCONE DOUGH BLUEBERRY IQF	80/4 OZ	DAVIDS
		80/4 OZ	
120907	SCONE DOUGH CINNAMON CHIP IQF		DAVIDS
120901	SCONE DOUGH CRANBERRY ORANGE IQF	80/4 OZ	DAVIDS
120910	SCONE DOUGH PUMPKIN IQF	80/4 OZ	DAVIDS



FRESH CUT PRODUCE

ITEM#	DESCRIPTION	PACK SIZE	ITEM#	DESCRIPTION	PACK SIZE
255635	ASPARAGUS TIPS 14OZ	6/14OZ	109152	ONION DICED RED	4/5 LB
751247	BEANS GREEN CLIPPED	2/5 LB	109150	ONION DICED YELLOW 1/4	4/5 LB
751600	BEANS WAX CLIPPED	2/5 LB	107573	ONION JULIENNE	2/5 LB
255566	BEETS FRESH JULIENNE GOLD	2/5 LB	751161	ONION RED DICED	1/20 LB
255770	BEETS GOLDEN SHREDDED	2/5 LB	682008	ONION RED SLICED 3/16	2/5#
750940	BROCCOLI FLORETS	2/5 LB	109156	ONION RED WHOLE PEELED	4/5LB
109337	BROCCOLI FLORETS	4/3 LB	103349	ONION SLICED RED	2/5 LB
109335	BRUSSEL HALVES	2/3 LB	751148	ONION WHOLE PEELED RED	1/20 LB
107330	BRUSSEL SPROUTS SHAVED	2/3 LB	109149	ONION WHOLE PEELED YELLOW	4/5LB
725885	BUTTERNUT SQUASH CHUNK	2/5LB	751910	ONION YELLOW DICED	4/5 LB
751021	CABBAGE GREEN SHREDDED	4/5 LB	751493	ONION YELLOW SLICED	1/20 LB
751020	CABBAGE RED SHREDDED	4/5 LB	255526	ORANGE WEDGES	50/2 OZ
752151	CARROT DICED 1/2 IN	4/5 LB	102454	PEPPER DICED TRICOLOR 4/5#	1/20 LB
750180	CARROTS DICED 1/4 IN	2/5 LB	751162	PEPPER GREEN DICED	1/20 LB
103350	CARROTS JULIENNE SLICED	2/5 LB	705890	PEPPER GREEN QUARTERED	2/5 LB
751200	CARROTS MATCHSTIX	4/5 LB	109348	PEPPER GREEN SLICED	1/20 LB
751260	CARROTS STICKS	4/5 LB	75166	PEPPER RED DICED	1/20 LB
751093	CAULIFLOWER FLORETS	2/3 LB	705889	PEPPER RED QUARTERED	2/5 LB
109704	CELERY CHOPPED	4/5 LB	751165	PEPPER RED SLICED	1/20 LB
102607	CELERY STICK FRESH 4/5 LB	4/5 LB	751177	PEPPER YELLOW DICED	1/20 LB
751460	CELERY STICKS (5# BG)	4/5 LB	109754	PEPPER YELLOW DICED	1/20 LB
752004	COLESLAW MIX SHRED	4/5 LB	752889	PEPPER YELLOW STRIPS	1/5LB
109823	COLLARD GREENS CHOPPED	4/2.5 LB	255626	POTATO SWEET CRINKLE CUT	12/16 OZ
107409	CUCUMBER DICED SKIN ON 1/4	2/5 LB	700600	POTATO SWEET DICED	4/5 LB
109773	KALE CHOPPED 4-2/5 LB	4/2/5 LB	255646	POTATO SWEET FRIES 16OZ	6/16OZ
109771	KALE CLEANED AND TRIMMED	4/2.5 LB	106223	RADISH MATCHSTIX	1/5 LB
751115	LETTUCE CHOPPED ROMAINE 6/2LB	6/2 LB	255645	RUTABAGA CRINKLE CUT 16OZ	12/16OZ
682112	LETTUCE ITALIAN MIX	4/2.5#	751045	TOMATO DICED	2/5 LB
878343	LETTUCE ROMAINE SHREDDED	6/2 LB	751777	TOMATO PLUM DICED 1/4	1/20 LB
681804	LETTUCE SALAD ICE/ROM MIX 50/50	4/5 LB	751046	TOMATO SLICED	2/5LB
752521	LETTUCE SHREDDED 1/8	4/5 LB	255647	TURNIP CHUNKS 200Z	12/20OZ
154887	MANGO SPEARS	1/8 LB	751033	YELLOW SQUASH CHUNKS	2/5 LB
752524	MANGOES FRESH DICED 1/4IN	2/5 LB	725887	ZUCCHINI CHUNKS	2/5 LB



SHAVED BRUSSEL SPROUTS # 107330 - 2/3 LB



PICO MIX # 751887 - 2/5 LB



TRI COLOR PEPPERS DICED # 102454- 1/20 LB



CARROTS JULIENNE # 103350- 2/5 LB



MANGO DICED # 752524- 2/5 LB

PRE-PROCESSED PRODUCE

BABY BAKER HALVES WITH HERBS & **PARMESAN** ITEM # 479156 - 6/2.5 LB



POTATO DICED LARGE 3/4" SKINLESS ITEM # 700245 - 6/5 LB

ROASTED ROSEMARY REDSKIN POTATOES ITEM # 831501 - 6/2.5 LB



BABY BAKER WHOLE ROASTED WITH GARLIC & OIL ITEM # 479155 - 6/2.5 LB

VEGETABLES

ITEM #	DESCRIPTION	PACK SIZE	BRAND
530591	ARTICHOKE HEARTS 40/50CT	6/88 OZ	ROLAND
530500	ARTICHOKE HEARTS MARIN/QTR	6/67 OZ	ROLAND
841217	AVOCADO CHUNKY PULP	6/2 LB	AVO-KING
481470	AVOCADO HALVES	4/3 LB	AVO-KING
700344	AVOCADO PULP HARVEST FRESH	6/3 LB	SIMPLOT
942395	BROCCOLI FLORETS W/P	12/2 LB	SIMPLOT
883110	CORN CUT FLAME- ROASTED	1/20 LB	SIMPLOT
883113	CORN CUT SIMPLY SWEET	12/40 OZ	SIMPLOT
841216	GUACAMOLE ORIGINAL	12/1 LB	AVO-KING
841214	GUACAMOLE SOUTHWESTERN	12/1 LB	AVO-KING
841224	GUACAMOLE WESTERN STYLE	12/1 LB	AVO-KING
391210	PEPPERS RED ROASTED	6/88.2 OZ	ROLAND
682579	SPINACH CHOPPED IQF	1/20 LB	SIMPLOT
521240	TOMATOES CRUSHED W/BASIL	6/#10	FURMANO
520646	TOMATOES DICED	6/#10	FURMANO
520627	TOMATOES STEWED	6/#10	FURMANO

FRUIT

ITEM #	DESCRIPTION	PACK SIZE	BRAND
479158	APPLES FUJI ROASTED	6/2.5 LB	SIMPLOT
250617	FRUIT TROPICAL IN JUICE	6/81 OZ	DOLE
915516	IQF BANANA SLICED	1/20 LB	VALLEY FRESH
843008	IQF BLACKBERRY	1/10 LB	VALLEY FRESH
843006	IQF BLUEBERRIES	1/30 LB	VALLEY FRESH
922011	IQF CRANBERRIES WHOLE	2/5 LB	VALLEY FRESH
845217	IQF MANGO CUBE	2/5 LB	VALLEY FRESH
220632	IQF PINEAPPLE CHUNKS	1/22 LB	VALLEY FRESH
843003	IQF STRAWBERRIES	2/5 LB	VALLEY FRESH
845217	MANGO CUBES DICED IQF FRUIT	2/5 LB	DOLE
222414	PINEAPPLE CRUSHED	12/20 OZ	DOLE
250667	PINEAPPLE SLICED PIJ	6/107 OZ	DOLE
222417	PINEAPPLE TIDBITS IN JUICE	6/#10	DOLE

VEGGIE





ANTIGUA BLEND ITEM # 941503 - 8/3 LB

broccoli, cauliflower, green beans, carrots & red bell peppers



TUSCAN BLEND ITEM # 700231 - 8/3 LB

green beans, carrots, yellow squash, zucchini & red bell pepper



UNSEASONED PEPPER & ONION ITEM # 700303 - 6/2.5 LB

onion, green & red bell peppers



MONACO BLEND ITEM # 700261 - 8/3 LB

green and wax beans with carrots



MONTEREY BLEND ITEM # 941508 - 8/3 LB

broccoli, cauliflower, carrots & yellow carrots



SONOMA BLEND ITEM # 941500 - 8/3 LB

broccoli, sugar snap peas, orange & yellow carrots



MIREPOIX BLEND ITEM # 99589 - 12/2 LB

onion, carrot & celery



MEDITERRANEAN BLEND ITEM # 941501 - 6/2.5 LB

zucchini, squash, peppers, onions, carrots & green beans



FLAME ROASTED PEPPER & ONION ITEM # 833088 - 6/2.5 LB

onion, green & red bell peppers flame roasted with olive oil



SWEET CORN & JALAPENO BLEND

ITEM # 883009 - 6/2.5 LB sweet & white corn, jalapeno, green onion, garlic & cilantro



SICILIAN BLEND ITEM # 944815 - 6/4 LB

green bean, carrots, cauliflower, red pepper, yellow pepper, onions



NORMANDY BLEND ITEM # 944816 - 6/4 LB

broccoli, cauliflower, sliced carrots, zucchini, yellow squash



VALUE ADDED COMMODITY PRODUCE

CELERY	CELERY DICED	CELERY STICKS
#751082	#109704	#751460
24 count 60 min of labor (diced) 50 min of labor (sticks)	4/5lb bags ZERO Labor	4/5 lb bags ZERO Labor
Gross Weight = 60lb	Gross Weight = 20lb	Gross Weight = 20lb
60% Yield	100% Yield	100% Yield
Case Cube = 1.8	Case Cube = .82	Case Cube = .82
Net Weight = 36lb	Net Weight = 20lb	Net Weight = 20lb

CAULIFLOWER #751091	CAULIFLOWER FLORETS #109338	CAULIFLOWER RICE #751340
12 count	4/3lb bags	6/2 lb bags
25 minutes of Labor	ZERO Labor	ZERO Labor
Gross Weight = 28 lb	Gross Weight = 12 lb	Gross Weight = 11lb
35% Yield	100% Yield	100% Yield
Case Cube = 1.45	Case Cube = .41	Case Cube = 1
Net Weight = 9.8 lb	Net Weight = 12 lb	Net Weight = 11 lb

CARROTS #751010	CARROTS MATCHSTICK #751200	CARROT STICKS #751260	DICED CARROTS #752151
50 lb 180 min of Labor (sticks) 150 min of Labor (shredded)	4/5 lb bags ZERO Labor	4/5 lb bags ZERO Labor	2/5 lb bags ZERO Labor
Gross Weight = 50lb	Gross Weight = 20lb	Gross Weight = 20lb	Gross Weight = 10lb
65% Yield	100% Yield	100% Yield	100% Yield
Case Cube = 1.63	Case Cube = 1.01	Case Cube = 1.01	Case Cube = .56
Net Weight = 32.5lb	Net Weight = 20lb	Net Weight = 20lb	Net Weight = 10lb

CABBAGE #751080	SHREDDED CABBAGE #751021	RED CABBAGE #751089	SHREDDED RED CABBAGE #751020
50 lb box	4/5 lb bags	14-16 ct	4/5 lb bags
70 minutes of Labor	ZERO Labor	70 minutes of Labor	ZERO Labor
Gross Weight = 50lb	Gross Weight =20lb	Gross Weight = 50lb	Gross Weight = 20lb
65% Yield	100% Yield	65% Yield	100% Yield
Case Cube = 2.63	Case Cube = 1.04	Case Cube = 2.63	Case Cube = 1.04
Net Weight = 32.5lb	Net Weight = 20lb	Net Weight = 32.5lb	Net Weight = 20 lb

Value Added Produce

- Triple Washed
- Ready to Serve
- Zero Waste
- Takes up less space in your cooler.

BROCCOLI #751090

14 count Broccoli 30 minutes of Labor

Gross Weight = 25 lbs 40% Yield

Case Cube = 1.52 Net Weight = 10 lbs

BROCCOLI FLORETS #750940

2/5 lb bags ZERO Labor

Gross Weight = 10 lbs 100% Yield

Case Cube = .96 Net Weight = 10 lbs

SOUPS

HEAT & SERVE

ITEM#	DESCRIPTION	PACK SIZE	BRAND
400716	SOUP BISQUE LOBSTER MAINE	4/4 LB	BLOUNT
400718	SOUP BROCCOLI & CHEDDAR CHEESE	4/4 LB	BLOUNT
962052	SOUP BUTTERNUT SQUASH & APPLE	4/4 LB	BLOUNT
400760	SOUP CHICKEN & DUMPLING ABF	4/4 LB	BLOUNT
400740	SOUP CHICKEN KALE & SW POTATO	4/4 LB	BLOUNT
400826	SOUP CHICKEN LEMON ORZO	4/4 LB	BLOUNT
400717	SOUP CHICKEN NOODLE	4/4 LB	BLOUNT
962029	SOUP CHICKEN NOODLE	4/4 LB	BLOUNT
400722	SOUP CHOWDER NEW ENGLAND CLAM	4/4 LB	BLOUNT
400719	SOUP CREAMY TOMATO GTF	4/4 LB	BLOUNT
961310	SOUP ITALIAN WEDDING	4/4 LB	BLOUNT
400844	SOUP LOBSTER BISQUE	4/4 LB	BLOUNT
700742	SOUP MINESTRONE	4/4 LB	BLOUNT
400715	SOUP SHRIMP AND ROAST CORN	4/4 LB	BLOUNT
400721	SOUP TURKEY SAUSAGE AND KALE	4/4 LB	BLOUNT

PRE-MADE SALADS

ITEM#	DESCRIPTION	PACK SIZE	BRAND
530676	BEETS SALAD SLICED	6/10 #	PACKER
070101	CHICKEN SALAD	4/4 LB	SALLY SHERMAN
070248	COLE SLAW ZTF	2/10 LB	SALLY SHERMAN
070230	COLESLAW	1/30 LB	SALLY SHERMAN
682276	COLESLAW HOMESTYLE	2/5 LB	DON'S
682277	MACARONI SALAD	2/5 LB	DON'S
070233	MACARONI SALAD PAIL	1/30 LB	SALLY SHERMAN
070243	MACARONI SALAD ZTF	2/10 LB	SALLY SHERMAN
070232	POTATO SALAD PAIL	1/30 LB	SALLY SHERMAN
070242	POTATO SALAD ZTF	2/10 LB	SALLY SHERMAN
517223	SEAWEED SALAD FROZEN	4/2 KG	EMERALD
070111	TUNA SALAD ZTF	2/4 LB	SALLY SHERMAN

SOUP AS AN INGREDIENT

Prepared foods used as ingredients can also save a lot of time in the kitchen. Soup is an especially great option for this type of approach, because it can boost the flavor of just about anything it's added to.

Using tomato soup as a base for making an Indian-inspired butter chicken entree can help operators offer on-trend ethnic dishes in a fraction of the time.



TOMATO SOUP LRS #950491, 4/4 lb



Turn your
French onion
soup into an
onion dip by
adding cream
cheese, sour
cream, roasted
garlic and
crispy fried
onions.



FRENCH ONION SOUP #400704, 4/4 lb



Combine roasted red pepper and smoked gouda bisque with mayonnaise and add an innovative flavor to your sandwich offerings or use as a dipping sauce.



RED PEPPER & SMOKED GOUDA BISQUE #950457, 4/4 lb



BASES & SAUCES

Saving time on slow cooking

Speed-scratch ingredients such as flavor concentrates are great for applications that normally involve lengthy cooking times or a degree of culinary expertise, such as stocks, soups, bastes and marinaded items, where it can otherwise take hours to develop flavors.

BASES

ITEM#	DESCRIPTION	PACK SIZE	BRAND
450691	BASE BEEF STOCK NO MSG	6/1 LB	EMERALD
450688	BASE CHICKEN NO MSG	6/1 LB	EMERALD
450698	BASE CLAM STOCK NO MSG	6/1 LB	EMERALD
450692	BASE CRAB STOCK NO MSG	6/1 LB	EMERALD
680093	BASE HAM NO MSG	12/1 LB	MAJOR
450694	BASE LOBSTER STOCK NO MSG	6/1 LB	EMERALD
450599	BASE MUSHROOM	6/1 LB	MINORS
995102	BASE POBLANO ROASTED	6/13.6 OZ	MINORS
450689	BASE PORK STOCK NO MSG	6/1 LB	EMERALD
451240	BASE SEAFOOD NO MSG	6/1 LB	ELITE
450693	BASE SHIRMP STOCK NO MSG	6/1 LB	EMERALD
451230	BASE SOUP CREAM	6/25.22 OZ	LEGOUT

LIQUID CONCENTRATED BASES/PASTES

ITEM#	DESCRIPTION	PACK SIZE	BRAND
451226	BASE CHICKEN LIQUID CONCENTRATE	4/32 OZ	KNORR
451227	BASE VEGETABLE LIQUID CONCENTRATE	4/32 OZ	KNORR
450356	BASE BEEF LRS PASTE GTF	6/1 LB	GOLD LABEL
453005	BASE BEEF PASTE FLV	1/20 LB	MAJOR
450355	BASE CHICKEN PASTE LRS GTF	6/1 LB	GOLD LABEL
450660	BASE CLAM PASTE	6/1 LB	GOLD LABEL
450359	BASE VEGETABLE ROASTED PASTE	6/1 LB	GOLD LABEL

SAUCES & GRAVIES

ITEM#	DESCRIPTION	PACK SIZE	BRAND
451342	MIX GRAVY BEEF INSTANT	8/12.16 OZ	LEGOUT
451345	MIX GRAVY TURKEY	8/1 LB	LEGOUT
460448	MIX SAUCE AU JUS	16/3.3 OZ	LEGOUT
460622	SAUCE & MARINADE SESAME GARLIC	4/.5 GAL	ASIAN MENU
940205	SAUCE CHIMICHURRI	3/30 OZ	ARMANINO
450401	SAUCE HOLLANDAISE	4/30.2 OZ	KNORR
450802	SAUCE MIX DEMI GLACE	4/28 OZ	KNORR
160677	SAUCE MIX DEMI GLACE	4/38 OZ	CUSTOM CU

SCRATCH QUALITY LESS LABOR

Mix sour cream with fire-roasted poblano flavor concentrate to ramp up the flavor of classic fish tacos, garnished with pickled cabbage and thinly sliced red onions



FIRE ROASTED POBLANO FLAVOR CONCENTRATE

#995102. 6/13.6 oz

BUTTER PUCKS

Frozen

SCAMPI FLAVOR

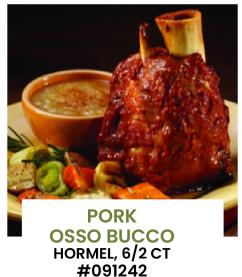
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FULLY COOKED MEATS

READY TO GO!







PORK RIBS HORMEL, 1/12 CT #009333



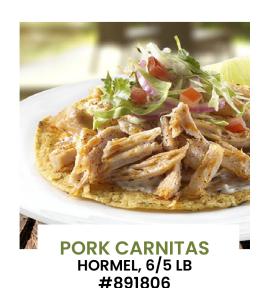
RIBS IN SAUCE HATFIELD, 16/1.75 LBA #090430



#873005

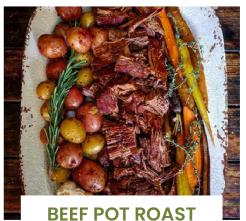


SMOKED PORK RIB BITS B/I SMITHFIELD, 2/5 LB #091154



STEAK FLANK FIRE BRAISED HORMEL, 2/2 PC

#111793



COOKED ANGUS FREIRICH, 1/10 LBA #683415



SHORT RIBS FREIRICH, 4/5 LB #091150



SHORT RIB
BONEWERKS, 20/12 OZ
#450805

MEATBALLS

MEATBALLS ALL BEEF

NONNA'S, #413355, 160/1 OZ #413340, 80/2 OZ

MEATBALLS BEEF & PORK NONNA'S, 160/1 OZ #413360

MEATBALLS CHICKEN & BEEF BUONA VITA, 160/1 OZ #861603

MEATBALLS BEEF & LAMB BUONA VITA, 2/5 LB #413353



ITEM#	DESCRIPTION	PACK SIZE	BRAND
091423	BEEF BRISKET BURNT ENDS F/C	2/5 LB	AUSTIN BLUES
683415	BEEF POT ROAST COOKED ANGUS	1/10 LBA	FREIRICH
450815	BEEF SHORT RIBS BRAISED	25/9.3 OZ	BONEWERKS
680072	BEEF TACO FILLER FC	4 / 5 LB	JTM
007887	BRATWURST LINK 4-1 FC FROZ	1 / 10 LB	SCHMALZ
918006	CHORIZO CRUMBLES VGT FC	2 / 5 LB	NONNA'S
111716	CRUMBLES BEEF PLAIN VGN CKD	2/5 LB	BEYOND MEAT
871601	GYRO MEAT SLICES CKD	4/4 LB	CHICAGO
872422	GYRO SLICES BEEF/LAMB FC	2 / 5 LB	KRONOS
683391	PORK BELLY RUBBED SMOKED	6/1.5 LBA	BROOKWOOD
091834	PORK PULLED CHUNKY CKD	2/5 LB	BROOKWOOD
065045	PORK RIBS BACK CKD W/SAUCE	14/24 OZ	LLOYD'S
093035	PORK SHANK FC OSSO BUCO	6/3 LB	FARMLAND
091238	PORK WINGS RIBEEZ FULLY CKD	1/11 LB	HATFIELD
091339	PRIME RIB COOKED BONELESS	2/14 LB	FREIRICH
962801	PULLED PORK COOKED FRZ NO SAUCI	4/2.5 LB	SMITHFIELD
870631	RIBS ST LOUIS FC HICKORY	8 / 2PC	SMITHFIELD
008095	VEAL FORESHANK OSSO CKD SAUCE	12/12-16 OZ	CATELLI





GAIN EFFICIENCIES

- SERVE EVERY OUNCE OF PROTEIN PURCHASED
- KNOW EXACT PORTION COST FOR EVERY ITEM
- UNIFORM SIZE & COOKING TIME
- DON'T PAY FOR UNUSED BY-PRODUCT
- INVENTORY BUFFER/FEWER SHORTAGES

MAXIMIZE LABOR

- REDUCE SKILL LABOR COSTS FOR TRIMMING, SKINNING & BONING
- REDUCE LABOR COSTS FOR INVENTORY CONTROL
- LESSEN STAFF SAFETY CONCERNS/LOWER INSURANCE COSTS

MANAGE INVESTMENT COSTS

- SMALLER PHYSICAL INVENTORY
- GREATER EFFECTIVENESS
- REDUCE SPOILAGE
- REDUCE COOLER SPACE & EQUIPMENT NEEDS

THE BOTTOM LINE

J

At first glance portion control steaks seem more expensive than buying subprimals. However in the long run, they are much more cost effective when considering labor hours, waste, & butchery skills of your team.

Let the Cutshop experts do the work for you!

PRE-PORTIONED MEATS

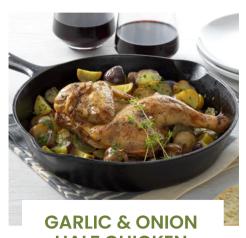
ITEM #	DESCRIPTION	PACK SIZE
RIBEYE		
009873 871639 871666	BF RIB STEAK BNLS CHOICE BF RIB STEAK BONE/IN CHOICE BF RIB STEAK COWBOY FRNCH CHOICE	20/8 OZ 10/16 OZ 10/16 OZ
TENDER	LOIN	
008073 007846 871589	BF TENDERLOIN STEAK METRO 60Z BF TENDERLOIN STK C/C 1855 80Z BF TENDERLOIN MEDALLION 3PC 90Z	32/6 OZ 20/8 OZ 60/3 OZ
T-BONE	& PORTERHOUSE	
871693 871694 117412 871709	BF PORTERHOUSE STEAK CHOICE BF PORTERHOUSE STEAK CHOICE BF TBONE STEAK CHOICE BF TBONE STEAK CHOICE	10/16 OZ 9/18 OZ 14/12 OZ 12/14 OZ
STRIP S	TEAK	
007793 009452 007792	BF STRIPLOIN B/I C/C ANGUS BF STRIPLOIN BNLS C/C CHOICE BF STRIPLOIN BNLS PUB CHOICE	10/18 OZ 20/8 OZ 20/8 OZ
HANGER	RSTEAK	
007867 007891		20/10 OZ 10/8 OZ
FLAT IR	ON STEAK	
404648 091010	BF FLAT IRON BLADE STK CHOICE 80Z BF FLAT IRON BLADE STK CHOICE 100Z	20/8 OZ 16/10 OZ
SHORT	RIB	
008373 009970 008814 871054	BF SHORT RIBS BNLS CUT BF SHORT RIBS LOLLIPOP 12OZ BF SHORT RIB TOMAHAWK 17OZ BF 1/2" KOREAN SHORT RIBS 4OZ	10/16 OZ 14/12 OZ 10/16-18 OZ 1/10 LB
PORK		
523433	PORK RACK CHOP FRNCHD PREM RES.	14/12 OZ

FULLY COOKED POULTRY









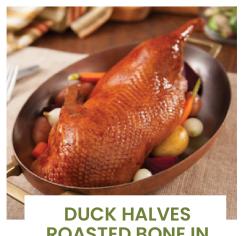


8 PC BONE IN PERDUE, 1/15 LB #410564

HALF CHICKEN
BONEWERKS, 14/1.7 LB
#450814

ROASTED HARVESTLAND, 8/2.87 LB #411543





DUCK LEG CONFIT
PART BONE
MAPLE LEAF, 2/12 CT

#006794

DRUMETTES
MAPLE LEAF, 5/2 LB
#009761

ROASTED BONE IN
MAPLE LEAF - 12/10.5 OZ
#009776

FULLY COOKED POULTRY



3 REASONS TO ADD FULLY-COOKED CHICKEN TO YOUR KITCHEN

LABOR

Reduce the labor spent managing that prep work and cook times.

SAFETY

There are many uncertainties associated with cooking raw chicken, including cross contamination, over-cooking, or the risk of serving undercooked meat

3 QUALITY
Depending of

Depending on who cooks the raw chicken, it's likely to be inconsistent from plate to plate, whether it's overcooked or undercooked.



CHICKEN BREAST

ITEM#	DESCRIPTION	BRAND	PACK SIZE
400134	CHICKEN BREAST FILETS GRILLED RED LABEL FC	TYSON	40/4 OZ
410532	CHICKEN BREAST FILETS GRILLED RED LABEL FC	TYSON	54/3 OZ
822119	CHICKEN BREAST ITALIAN GRILLED FC	PACKER	1/10 LB

BREADED CHICKEN FILET

ITEM#	DESCRIPTION	BRAND	PACK SIZE
410350	CHICKEN BREAST FILLET BRD FC	GARIMARK	2/5 LB
410305	CHICKEN BREAST FILET BRD ITALIAN FC	GARIMARK	35/4.7 OZ
410520	CHICKEN BREAST FILET BRD ITALIAN FC	TYSON	34/4.7 OZ
411100	CHICKEN BREAST FILET BRD MILD FC	TYSON	40/4 OZ
410526	CHICKEN BREAST FILET BRD NAE HOMESTYLE FC	TYSON	46/3.5 OZ

CHICKEN WINGS

ITEM#	DESCRIPTION	BRAND	PACK SIZE
820502	CHICKEN WING OF FIRE CKD	TYSON	2/5 LB
730235	CHICKEN WING ROTISSERIE CKD	PERDUE	2/5 LB
900323	CHICKEN WING ZING BNLS BRD CKD	PIERCE	2/5 LB
821143	CHICKEN WINGETTES CKD 2NDS	BRAKEBUSH	1/10 LB

DICED CHICKEN

1/2 " WHITE & DARK MEAT WAYNE FARMS, 1/10 LB #007865

1/2" BREAST MEAT TYSON, 2/5 LB #938012

1/2" BREAST MEAT PIERCE, 2/5 LB #090007

CHICKEN STRIPS

BREAST STRIPS CHAR GRILLED HARVESTLAND, 2/5 LB #411582

BREAST STRIPS GRILLED TYSON RED LABEL, 2/5 LB #410524

FAJITA BREAST STRIPS W/ GRILL MARKS PIERCE, 1/10 LB #821508

PULLED CHICKEN

BBQ PULLED CHICKEN HORMEL, 2/5 LB #091235

BREAST MEAT PULLED TYSON, 2/5 LB #680424

WHITE & DARK MEAT PULLED TYSON, 2/5 LB #822001

SEAFOOD

RAW IQF PORTIONED

ITEM #	DESCRIPTION	PACK SIZE
960617	CATFISH FILLET 5-7 OZ	1/15 LB
960999	CATFISH FILLET 7-90Z	1/15 LB
961019	COD LOIN RAW IQF 4 OZ	1/10 LB
961278	COD LOIN RAW IQF 6 OZ	1/10 LB
961004	FLOUNDER FILLET IQF 3-5	1/10 LB
221004	FLOUNDER FILLET IQF 8OZ	80/8 OZ
960614	HADDOCK FILLETS 6-8 OZ	1/10 LB
25507	MAHI MAHI 8OZ PORTIONS IVP	1/10 LB
963011	MAHI MAHI IQF 6OZ	26/6 OZ
680351	MAHI MAHI PIECES 1-3 OZ	1/10 LB
961318	RED SNAPPER 6-8 OZ FILLET	1/10 LB
961234	SALMON ATLANTIC FILLET 4OZ	40/4 OZ
961625	SALMON ATLANTIC FILLET 80Z	1/10 LB
961325	SALMON FAROE ISLAND 6 OZ	1/10 LB
301496	SALMON POKEY FRESH CUT	1/10 LB
961611	SEA BASS CHILEAN S/L 8OZ IQF	1/10 LB
961264	TILAPIA FILLET 3-5OZ	1/10 LB
961261	TILAPIA FILLET 5-70Z	1/10 LB
960415	TUNA POKE CUBES	1/10 LB
961627	TUNA STEAK 40Z SKNL BNLS	1/10 LB



BREADED & BATTERED



SHRIMP TEMPURA 21/25 TAIL ONITEM #480537 - 4/2.5 LB



SHRIMP COCONUT BREADED 16/20 ITEM #480525 - 4/2.5 LB



SHRIMP POPCORN BUTTERMILK ITEM #962039 - 4/2.5 LB



CALAMARI T&T DIPT N' DUSTED ITEM #965046 - 6/2 LB



CALAMARI RINGS BREADED ITEM #965066 - 6/2 LB



PANKO BREADED OYSTERS ITEM #965022 - 6/2.5 LB LB



BREADED SCALLOPS 26/30 CT ITEM #960007 - 4/2.5 LB



FISH PATTIES 4 OZ BREADED ITEM #100012 - 1/10 LB



COD BREADED WEDGE 4 OZ ITEM #961327 - 2/5 LB



COD NUGGETS BREADED 1 OZ ITEM #901312 - 1/10 LB

BEER BATTERED SEAFOOD



BEER BATTERED SHRIMP 28/36 #480540- 4/2.5 LB













DESSERTS

SPEED SCRATCH

How do you capture that dessert-craving customer when there's no pastry chef on staff, and the kitchen already is slammed? Some operators are going the speed-scratch route, starting with ready-made components and adding fresh ingredients and flourishes back-of-house to create signature desserts.

MIXES

ITEM#	DESCRIPTION	BRAND	PACK SIZE
120640	MIX BROWNIE DBL DARK CHOCOLATE	GHIRADELLI	4 / 7.5 LB
120667	MIX BROWNIE FUDGE DECADENT	KRUSTEAZ	6 / 7 LB
123005	MIX CAKE CINNAMON STREUSEL	GENERAL MILLS	6 / 4.66 LB
012236	MIX CAKE DEVILS FOOD	CONTINENTAL	6 / 5 LB
001724	MIX CAKE GINGERBREAD	HOSPITALITY	6 / 5 LB
125063	MIX CAKE SPICE	CMC	1 / 50 LB
120623	MIX CAKE WHITE COMPLETE	CONTINENTAL	6 / 5 LB
012994	MIX CAKE YELLOW	KRUSTEAZ	6 / 5 LB
125057	MIX COFFEE CAKE	CMC	1 / 50 LB
120676	MIX DONUT NUGGET CAKE	BAKE N JOY	1 / 50 LB
932517	MIX FUNNEL CAKE	FUNNEL CAKE FAC	6 / 5 LB

ITEM #	DESCRIPTION	BRAND	PACK SIZE
012991	MIX CREME BRULEE	PASTRY1	1 / 11 LB
863611	MIX MERINGUE	IRCA	6 / 2.2 LB
682663	MIX MOUSSE CHOCOLATE DARK	PARIS	5 / 2.2#
682668	MIX MOUSSE WHITE CHOCOLATE	PARIS	5 / 2.2#

FROZEN DOUGHS

ITEM#	DESCRIPTION	BRAND	PACK SIZE
932580	DOUGH FILO #10	KONTOS	24/1 LB
932502	DOUGH FILO #4 14X18	KONTOS	24/1 LB BOX
915512	DOUGH PASTRY PUFF	PILLSBURY	2/15 LB
915125	DOUGH PASTRY PUFF 5X5 SQUARE	PILLSBURY	120/2 OZ
915123	DOUGH PASTRY PUFF 10X15 ZTF	PILLSBURY	20/12 OZ
915124	DOUGH PASTRY PUFF 5X5 SQUARE	PENNANT	120/2 OZ
931009	DOUGH PASTRY PUFF SHEET 10X15	PENNANT	20/12 OZ
477665	DOUGH PIE SHEET FROZEN	PILLSBURY	1/17 LB

FILLINGS RTU

ITEM #	DESCRIPTION	BRAND	PACK SIZE
147862	CREAM CANNOLI WITH CHOC CHIPS	SPERIKOTTA	4/1.5 LB
404005	FILLING BAVARIAN CREAM RTU	DAWN	1 / 35 LB
112024	FILLING BLUEBERRY	BRILL	1 / 20 LB
526489	FILLING CHOCOLATE SILK	KARP'S	1 / 20 LB
400607	FILLING GLAZE STRAWBERRY	GLOBE	6 / #10
400692	FILLING PUMPKIN	LIBBY	24 / 15 OZ
400611	FILLING SGF APPLE PIE SLICED	DAWN	1 / 18 LB

READY- TO FILL

Delicious vessels ready to be filled with mousse, ganache, pastry cream, fruit, and more. The perfect base for your sweetest creations!



CANNOLI SHELLS

147853- Large 48/1.06 oz, Pannellino # 174860- Mini 3" 120/.5 oz, Siciliano # 147861- Chocolate Dip Mini 3" 120/.6 oz, Siciliano



SWEET BUTTER TART SHELL

Round, 2" 1/96 ct, Pidy #863090



TART SHELL MINI

Square, 1.5" 1/240 ct, Pidy #863105



TART SHELL FLUTED SWEET BUTTER

4" 72 ct, Pidy #863070



DARK CHOCOLATE PISA CUP

1/168 ct, Dobla #863596



SHELL CUP SPICY ASSORTMENT

1.25" 1/96 ct, Pidy #863114



DARK CHOCOLATE TRUFFLE SHELL

1/504 ct, Dobla #863595



SHELL PATTY

Round, 3.25" Pidy #915126

INDIVIDUAL DESSERTS

SIMPLY SERVE

Individual desserts will save you time, labor & money. Preportioned sweets make it easy for your culinary team to simply heat & serve without any waste and also leave your customers satisfied at the end of a great meal.



LIL RED VELVET

Rich red velvet cake is layered with sweet cream cheese filling and finished with a dark chocolate feather garnish. David's Cookies

#121269 24/5.25 oz



Enjoy rich chocolate cake layered with dark chocolate, milk chocolate & white chocolate mousse and finished with dark chocolate curls. David's Cookies

#121549, 24/5.75 OZ



A refreshing duo of brightly flavored mango & guava cheesecakes on a classic graham crust topped with a light mango mousse and finished with toasted almonds. David's Cookies

#121268 24/6 oz



Junior's famous cheesecake in a mini version!

2 oz - #121323 1/24 ct 4 oz - #121337 2/18 ct Retail - #121335 9/4 oz



Layers of yellow cake soaked in coffee and dark rum sandwiched with a light mascarpone mousse. Finished with a dusting of cocoa powder and a chocolate covered espresso bean.

#121209, 24/4 oz



A rich, moist hand crafted chocolate ganache is surrounded by a delectable chocolate cake. Simply heat and enjoy! (Heat & Serve) *David's Cookies*

#121267 24/4 oz

READY MADE MEALS



PACKAGED & DELIVERED IN A HEAT RETAINING DISPOSABLE PAN





LASAGNA VEGETABLE WHITE SAUCE ITEM # 860417 - 4/96 OZ

Freshly made noodles and whole grains layered with sea salt, spinach, broccoli, carrots, a blend of five cheeses, and breadcrumbs



CREAMED CHIPPED BEEF ITEM # 860209 - 4/76 OZ

Tender slices of chipped beef set in a rich, delicious lightly seasoned cream sauce.



CHICKEN PARMESAN ITEM # 860407 - 4/62 OZ

Seasoned chicken lightly coated with breadcrumbs, covered in chunky tomato sauce and topped with Parmesan and mozzarella.



STUFFED CABBAGE WITH BEEF SAUCE ITEM # 860201 - 4/92 OZ

Seasoned beef, long grain rice and spices hand-folded into tender cabbage leaves,topped

with rich, chunky tomato

sauce.



SALISBURY STEAK WITH GRAVY TRAY

ITEM # 860211 - 4/69 OZ

Freshly ground beef mixed with onions, rolled oats, and seasonings, oven-roasted for tender texture and smothered with hearty gravy.



MEATLOAF WITH BROWN GRAVY ITEM # 860451- 4/58 OZ

Ground beef, onions, tomato puree, green peppers and oats, smothered with a savory brown gravy.



BEEF STEWITEM # 860452 - 4/72 OZ

With sliced carrots, russet potatoes, peas, onions and spices.



MACARONI & CHEESE WHITE CHEDDAR ITEM # 860208 - 4/64 OZ

Al dente cavatappi pasta smothered in a creamy white cheddar sauce featuring 9month aged Sharp Cheddar Cheese from New York.



CREAMED SPINACH ITEM #860406 - 4/96 OZ

Fresh, green spinach leaves combined with diced onions in a lightly seasoned, creamy sauce.

NOTES

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